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**CIBI Plus: Business Report**

30F BDO Equitable Tower, Paseo de Roxas

8751, Makati City, Philippines, 1226

(+632) 8819 2424 (CIBI)

customerservice@cibi.com.ph

**www.cibi.com**

**BUSINESS PROFILE AND IDENTITY**

|  |  |
| --- | --- |
| SUBJECT INFORMATION | |
| Company Name: |  |
| Company Headquarters: |  |
| President / CEO: |  |
| Telephone No.: |  |
| Fax No.: |  |
| E-mail: |  |
| Website: |  |
| Company Status: |  |

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| --- | --- |
| CORPORATE IDENTITY | |
| Legal Form |  |
| Registry No. |  |
| Registry Date: |  |
| Tax ID No.: |  |
| Trade Name (s) |  |
| Former Name (s) |  |

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| --- | --- |
| BUSINESS SUMMARY | |
| Main Activity: |  |
| PSIC: |  |
| Market Covered: |  |
| Employee Size: |  |
| Trade Payment Information: |  |
| Payment Record (Bank Loan Exposure): |  |
| Negative Record: |  |

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| LEGAL FORM AND HISTORY |

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| **CORPORATION** | | | | |  |
| Verification with the local registry revealed the following correct registration details as of (January 17, 2022) | | | | |
| **Regulatory Agency** | | | | |
| Securities and Exchange Commission | Date Registered | Registration Type | No. | Term |
| Securities and Exchange Commission | August 08, 1958 | Registration No. | 14290 | 50 Years / Expired |

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| ISO 9001:2015 and HACCP certified  Subject is registered with the Food and Drug Administration (FDA) as follows:   Name of Establishment: PILMICO FOODS CORPORATION  Accredited as: Food Manufacturer Address: Kiwalan Cove, Brgy. Dalipuga, Iligan City, Lanao Del Norte License to Operate (LTO) No.: LTO-3000002371176 Validity Date: February 9, 2023  Name of Establishment: PILMICO FOODS CORPORATION  Accredited as: Distributor  Address: Kiwalan Cove, Dalipuga, Iligan, Lanao Del Norte License to Operate (LTO) No.: LTO-300000282267 Validity Date: May 16, 2023 |

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| RELATED COMPANIES |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| |  | | --- | | **ULTIMATE PARENT COMPANY:** Aboitiz &Amp; Company, Inc. | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | |  | | --- | | **PARENT COMPANY:** Aboitiz Equity Ventures, Inc. | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | |  | | --- | | **SUBSIDIARIES:** Filagri Holdings, Inc, Pilmico Animal Nutrition Corporation, Av Crh Holdings, Inc | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | |  |  | | --- | --- | | **AFFILIATES:** Aboitiz Infracapital, Inc, Aboitiz Power Corporation, Apo Agua Infrastructura, Inc, Archipelago Insurance Pte. Ltd, Cebu Praedia Development Corporation, Aev International Pte. Ltd, Aev Properties, Inc, Aboitizland, Inc, Aev Aviation, Inc, Petnet, Inc, Crh Aboitiz Holdings, Inc, Union Bank Of The Philippines   |  | | --- | | CAPITAL INFORMATION | | | | | | | | | | | | | | | | | | | |

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| --- | --- | --- | --- | --- |
| **CAPITAL MOVEMENT** | | | | |
| **Change** | **Capital Type** | **Amount From** | **Amount To** | **Approved Date** |
| Increase | Authorized Capital | 250,000,000.00 | 500,000,000.00 | 06/03/1997 |

Annual Meeting Date: 05/11/2021

|  |  |
| --- | --- |
| **TYPE** | **ORIGINAL COMMON** |
| Authorize Capital | 500,000,000.00 |
| Subscribed Capital | 437,979,000.00 |
| Paid Up Capital | 437,979,000.00 |
| Per Value | 100.00 |

Capitalization based on latest available General Information Sheet

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| SHAREHOLDER INFORMATION |

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| --- | --- | --- | --- |
| **NAME** | **AMOUNT SUBSCRIBED** | **AMOUNT PAID-UP** | **% OF SHAREHOLDINGS** |
| ABOITIZ EQUITY VENTURES, INC. | 437,978,300.00 | 437,978,300.00 | 0.00 |
| ABOITIZ, SABIN M. | 100.00 | 100.00 | 0.00 |
| ABOITIZ, TRISTAN ROBERTO C. | 100.00 | 100.00 | 0.00 |
| NOJAC, ERIC ANDRE NICOLAS | 100.00 | 100.00 | 0.00 |
| ABOITIZ, SAMUEL A. | 100.00 | 100.00 | 0.00 |
| ORTIZ, JUSTO A. | 100.00 | 100.00 | 0.00 |
| LOZANO, MANUEL | 100.00 | 100.00 | 0.00 |
| CANOVA, ANTONIO | 100.00 | 100.00 | 0.00 |
|  | -------------- | -------------- | -------------- |
| TOTAL | 437,979,000.00 | 437,979,000.00 | 0.00 |

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| MANAGEMENT INFORMATION |

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| **NAME** | **POSITION** |
| ABOITIZ, SABIN M. | Chairman |
| ABOITIZ, TRISTAN ROBERTO C. | President / CEO |
| NOJAC, ERIC ANDRE NICOLAS | Director |
| ABOITIZ, SAMEL A. | Director |
| ORTIZ, JUSTO A. | Director |
| LOZANO, MANUEL R. | Director |
| CANOVA, ANTONIO | Director |
| NATIVIDAD, ANNACEL A. | First Vice President |
| BERMUDEZ, HONORITA C. | First Vice President |
| MABATID, MA. LOPE G. | Legal |
| LIM, NARCISA S. | Legal |
| DE LA TORRE, MAILENE M. | Corporate Secretary |
| SANTOS, SAMMY DAVE A. | Assistant Corporate Secretary |
| ARCHES-REYES, PAGAN | Assistant Corporate Secretary |

**SCORES**

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| CREDIT RISK SCORE |

**Credit Risk Score: 323.5**

**Numeric Rating: 4**

**Rating Grade: Satisfactory**

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|  |  |  | | | |  |  |  |  | | --- | --- | --- | --- | | **SCORE RANGE** | **NUMERIC RATING** | **RATING GRADE** | **RATING CONSIDERATIONS** | | >500 | 1 | Excellent | The obligor’s ability to meet its financial commitments is EXTREMELY STRONG | | >450-500 | 2 | Strong | The obligor’s ability to meet is financial commitments is VERY STRONG | | >350-450 | 3 | Good | The obligor’s ability to meet its financial commitments is STRONG | | >300-350 | 4 | Satisfactory | BBB Average Risk •The obligor has ADEQUATE capacity to meet its financial commitments. | | >250-300 | 5 | Acceptable | The obligor is LESS VULNERABLE but faces major ongoing uncertainties and exposure to adverse business financial, or economic conditions that could lead to the borrower’s inadequate capacity to meet its financial commitments. | | >200-250 | 6 | Watchlist | The obligor is MORE VULNERABLE, but currently has the capacity to meet its financial commitments. Adverse business, financial, or economic conditions will likely impair the obligor’s capacity or willingness to meet its financial commitment. | | 100-200 | 7 | Specially Mentioned | There are loans with potential weaknesses that deserve close attention. The weakness, if left uncorrected, may affect the repayment of the loan, and increase credit risk to the bank | | Manual Review | 8 | Substandard (Past due loans) | These are loans or portion thereof which involve a substantial and unreasonable degree of risk to the bank because of unfavorable record or unsatisfactory characteristics. These are also loans with well-defined weaknesses that jeopardize liquidation. Weaknesses include adverse trend or development of financial, management, economic or political nature or a significant weakness in collateral | | Manual Review | 9 | Doubtful (NPL or 90 days past due) | These are loans which have weaknesses inherent to those classified as Substandard with added characteristics that existing facts, conditions, and values make collection of liquidation in fully highly improbable and in which substantial loss is probable | | Manual Review | 10 | Loss (At least 360 days past due) | These are loans which are considered uncollectible or worthless and of such little value at their continuance as bankable assets is not warranted although the loans may have some recovery or salvage value | | | | |  |  |
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**BUSINESS OPERATIONS AND FINANCIALS**

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| TRADE INFORMATION |

**Supplier Name:**

**Office Address:**

**Warehouse/ Factory Address:**

**Nature of Business:**

**Length of Relationship:**

**Items/ Services Purchased:**

**Ave. Monthly Volume:**

**Credit Line:**

**Credit Terms:**

**Outstanding Balance**

**Days Overdue:**

**Supplier Experience:**

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| FINANCIAL PROFILE |

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| |  | | --- | | **AMOUNTS IN PHILIPPINE PESO UNLESS OTHERWISE SPECIFIED.** | |

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| Negative Records |

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|  |  |  | |  | | --- | | CIBI Database Check (01/17/2022) | | | | | | | | | | | | | | | | | | | | | | | | |
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|  |  |  | |  | | --- | | **PILMICO FOODS CORPORATION** | | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | |  |  |  | | --- | --- | --- | | **Report Type** | **Result** | **Remarks** | | Court Case (s) | With record |  | | Delinquent Account (s) | No record found |  | | Labor Related Case (s) |  |  | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| |  | | --- | | **ACCOUNTS REFERRED (**0**)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | |  |  |  | | --- | --- | --- | |  |  |  | |  |  |  | | No record found for subject | | | | | | | | | | | | | | | | | | | | | | | | |
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| |  | | --- | | **COURT CASES (**1 Record(s)**)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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|  |  |  |  |  | |  |  |  | | --- | --- | --- | |  |  |  | | 1. | **PILMICO FOODS CORPORATION** | | |  | Case Number | 2004 289 | |  | Courts | REGIONAL TRIAL COURT | |  | Address |  | |  | Branch |  | |  | Case Type | ANNULMENT OF TITLE | |  | Amount |  | |  | Plaintiff Name | DAGOHOY DANIEL | |  | Action | UNAVAILABLE | |  | Date Filed | 10/20/2004 | |  | Action Date |  | |  | City | CAGAYAN DE ORO CITY | |  | Remarks |  | |  |  |  | |  | | | | | | | | | | | | | | | | | | | | | | | | | |
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| |  | | --- | | **LABOR RELATED CASES (**0 Record(s)**)** | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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|  |  |  |  |  | |  |  |  | | --- | --- | --- | |  |  |  | |  |  |  | | No record found for subject | | | | | | | | | | | | | | | | | | | | | | | | | |
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|  |  |  |  | |  | | --- | | Field Check Check () | | | | | | | | | | | | | | | | | | | | | | | |
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|  |  | |  |  |  | | --- | --- | --- | | **Report Type** | **Result** | **Court / Location** | |  |  |  | | Court Case (s) |  |  | | | | | | | | | | | | | | | | | | | | | | | | | |

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| **NEWS REPORTS** |

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| **OPERATIONS** |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Manufacturer, wholesaler and exporter of specialty flour, wheat flour and animal feeds | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Top of the line flour brands are:  Sun Moon Star, Sunshine, Glowing Sun, Kutitap, Gold Star, Megastar and Wooden Spoon | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Feed brands are: Ultimax, Elite, Classic, Civic and Lakas Tandem for hogs; Poultry Express, Avemax, Gallimax and Salto for poultry; and Pork and Poultry Solutions for farm accounts. | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Territory, national | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Office hours are from 8:00 am to 5:00 pm, Mondays to Fridays. | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Disclosed clients include Goldilocks Bakeshop Inc. and Golden Donut Inc. | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Products are made available through subject’s own sales force and through distributors including Carlos Uy Corporation, Lian Hong Trading, and CBN International Trading | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Local sales are accepted in cash and credit. Extends up to 30 days credit terms | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • Wheat is imported from the US, Vietnam, Singapore, Thailand, and Canada. Flour bags are imported from Indonesia. Other requirements are procured locally (suppliers not disclosed). | | |  |  | | | |  |  |  | | --- | --- | --- | |  | |  | | --- | | • No other details developed | | |  |  | | |

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| **BRANCHES AND FACILITIES** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  |  |  | | --- | --- | --- | | |  | | --- | | • Headquarters and administrative office are located at 9th floor, NAC Tower, 32nd Street, Bonifacio Global City, Taguig City 1634, Philippines. | |  | |  |  | |
| |  |  |  | | --- | --- | --- | | |  | | --- | | • Cebu office is at Aboitiz Corporate Center, Gov. Manuel A. Cuenco Avenue, Kasambagan, Cebu City, Cebu; tel nos. (032) 411-1800; 231-2580; fax no (032) 231-4037. | |  | |  |  | |
| |  |  |  | | --- | --- | --- | | |  | | --- | | • Plant located at Kiwalan Cove, Barangay Dalipuga, Iligan City 9200, Lanao Del Norte. | |  | |  |  | |
| |  |  |  | | --- | --- | --- | | |  | | --- | | • Another plant and warehouse are located in Kiwalan Cove, Barangay Dalipuga, Iligan City, 9200, Lanao del Norte, Philippines | |  | |  |  | |

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| **BANK REFERENCE(S)** |

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| --- | --- |
| **Bank Name** | **Branch** |
| Bank of the Philippine Islands | Not developed |
| Union Bank of the Philippines | Not developed |
| Metropolitan Bank and Trust Company | Not developed |
| BDO Unibank Inc | Not developed |
| Philippine National Bank | Not developed |
| Land Bank Of The Philippines | Not developed |
| Hongkong And Shanghai Banking Corporation Limited The | Not developed |

**BANK LOAN EXPOSURE FILE AND CREDIT REPORTS**

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| **BANK LOAN EXPOSURE FILE** |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | No dealings based on credit exposure report with one million and above dealings under the names **“PILMICO FOODS CORPORATION”** as of June 30, 2017. | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | This section contains credit exposure records of one million and above transactions reported quarterly by banks and other financial institutions. | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | For quarter ending as ofJune 30, 2017 | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | **FORM 1 : Loans and Receivables** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **NO** | **Collateral/Security** | **Co Maker's Name** | **Loan Type** | **Loan Status** | **Outstanding Amount** | **Market Gain/Loss** | **Secured Amount** | **Unsecured Amount** | **Appraised Value of Security** | | **PILMICO FOODS CORPORATION** | | | | | | | | | | | 1. | Other Securities |  | Bills Purchased - Clean | Current | 32,374,880.12 | 0.00 | 0.00 | 32,374,880.12 |  | | 2. | Other Securities |  | 31 – Accounts Receivable | Current | 56,074.67 | 0.00 | 0.00 | 56,074.67 |  | | 3. |  | CLEAN | Time Loans | Current | 450,000,000.00 | 0.00 | 0.00 | 450,000,000.00 |  | | 4. |  | CLEAN | Time Loans | Current | 450,000,000.00 | 0.00 | 0.00 | 450,000,000.00 |  | | 5. |  | CLEAN | Time Loans | Current | 256,000,000.00 | 0.00 | 0.00 | 256,000,000.00 |  | | 6. |  | CLEAN | Time Loans | Current | 73,000,000.00 | 0.00 | 0.00 | 73,000,000.00 |  | | 7. |  |  | Time Loans | Current | 1,344,000,000.00 | 0.00 | 0.00 | 1,344,000,000.00 |  | | 8. |  |  | Time Loans | Current | 1,000,000,000.00 | 0.00 | 0.00 | 1,000,000,000.00 |  | | 9. |  |  | Time Loans | Current | 500,000,000.00 | 0.00 | 0.00 | 500,000,000.00 |  | | 10. |  |  | Other Agri Credit Loans | Current | 390,100,000.00 | 0.00 | 0.00 | 390,100,000.00 |  | | 11. |  |  | Other Agri Credit Loans | Current | 120,000,000.00 | 0.00 | 0.00 | 120,000,000.00 |  | | 12. |  |  | Other Agri Credit Loans | Current | 300,000,000.00 | 0.00 | 0.00 | 300,000,000.00 |  | | 13. |  |  | Other Agri Credit Loans | Current | 230,000,000.00 | 0.00 | 0.00 | 230,000,000.00 |  | | 14. |  |  | Other Agri Credit Loans | Current | 100,000,000.00 | 0.00 | 0.00 | 100,000,000.00 |  | | 15. |  |  | Other Agri Credit Loans | Current | 241,200,000.00 | 0.00 | 0.00 | 241,200,000.00 |  | | 16. |  |  | Other Agri Credit Loans | Current | 91,000,000.00 | 0.00 | 0.00 | 91,000,000.00 |  | | 17. |  |  | Other Agri Credit Loans | Current | 194,800,000.00 | 0.00 | 0.00 | 194,800,000.00 |  | | 18. |  |  | Other Agri Credit Loans | Current | 123,000,000.00 | 0.00 | 0.00 | 123,000,000.00 |  | | 19. | Holdout vs. Peso Dep./Dep. Subs. (DS) |  | Bills Purchased - Clean | Current | 126,739.84 | 0.00 | 126,739.84 | 0.00 |  | | 20. | Other Securities | PILMICO FOODS CORPORATION | Time Loans | Current | 2,445,900,000.00 | 0.00 | 0.00 | 2,445,900,000.00 |  | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | **FORM 2 : Debt Instruments** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **NO** | **Loan Status** | **Outstanding Amount** | **Accumulated Amortization** | **Accumulated Gain/Loss** | **Debt Instrument Type** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | **FORM 3 : Equity Holdings** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  |  |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | | **NO** | **Stock Class** | **Number of Shares** | **Par Value Per Share** | **Acquisition Cost** | **Book Value** | **Percent to Total Equity** | **Outstanding Amount** | **Market Gain/Loss** | **Equity Instrument** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | **FORM 4 : Letters of Credit/Guarantee** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | | **NO** | **Face Value** | **Amount Unveiled** | **Collateral Security** | **Appraised Value of Security** | **LC Type** | **Notional Amount in Peso** | | | | | | | | | | | | | | | | | | | | | | | |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| |  | | --- | | The transaction in the above records may have been paid, restructured, or in arrears prior to the date the report was printed. | | | | | | | | | | | | | | | | | | | | | | | |

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| **CREDIT REPORT** |